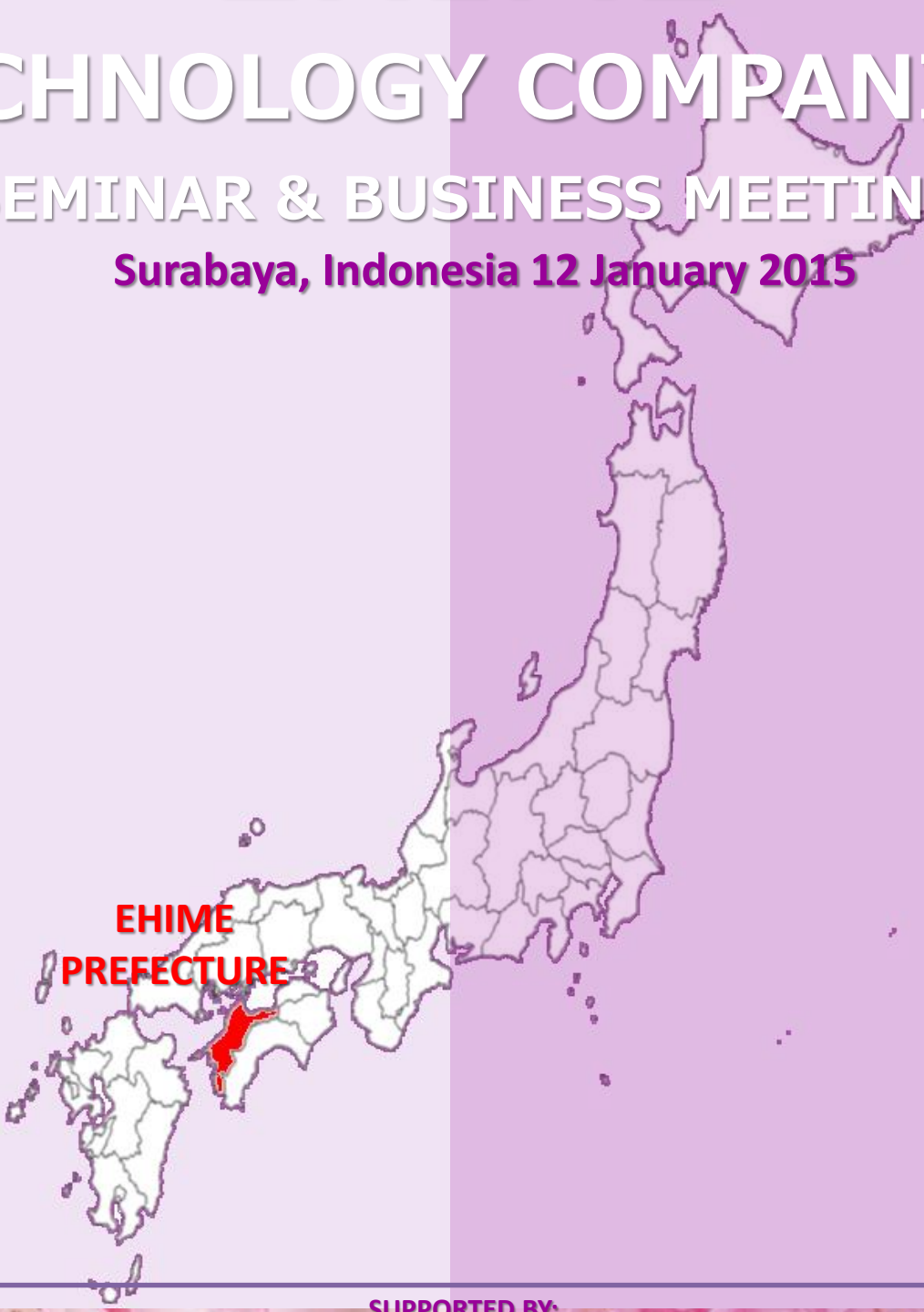
愛媛県

EHIME

TECHNOLOGY COMPANIES

SEMINAR & BUSINESS MEETINGS

Surabaya, Indonesia 12 January 2015



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- Asosiasi Pengusaha Indonesia

m e s s a g e

Tokihiro Nakamura,
Governor of Ehime Prefecture

The industrial structure of Ehime Prefecture is defined by a balance rarely seen anywhere else in Japan, with each prefectural region having its own unique industrial concentrations: secondary industry is abundant in the Toyo Region (eastern area of the prefecture), tertiary industry thrives in the Chuyo Region (the central area of the prefecture around Matsuyama City), and primary industry is dominant in the Nanyo Region (southwestern area of the prefecture).

There is a wide array of industrial cities in the Toyo Region, which are home to numerous manufacturing companies boasting advanced technology unparalleled elsewhere in Japan and producing top-quality products. In the field of manufacturing, a number of papermakers and paper processing companies have been around since long ago in Shikokuchuo City, its shipment value of the paper manufacturing and paper processing industry is the greatest in Japan. Following the opening of the Besshi copper mine in the Edo Period (1600–1868), Niihama City grew into the Sumitomo Groups' "corporate castle town," becoming active in fields such as chemicals, machinery and nonferrous metals. Saijo City, on the other hand, provides an excellent location for steel industry operations, as well as companies operating in fields such as beverages, chemicals and shipbuilding. Imabari City is home to a number of world-renowned shipbuilding and shipping companies.

If we turn our attention to the Chuyo and Nanyo Regions, we encounter a rich tapestry of locally rooted, promising manufacturing companies that masterfully utilize the resources unique to their regions.

In 2011, the prefecture publicly sought data on manufacturing companies in Ehime possessing "SUGOWAZA" leading-edge technologies and sophisticated techniques.For the 2014 edition, we have added some companies and "SUGOWAZA" to the enhanced database, which now contains information on a total of 158 companies and 201 "SUGOWAZA."

We hope to use this database to widely promote, inside and outside of the prefecture, the appealing companies and industries that together form the "underlying strength" of Ehime Prefecture, with the goal of both extending their markets and providing cross-industry matching services.

If you work at one of the companies that strive to achieve innovation on a day-to-day basis, and you have interest in any of the companies included in our database, we encourage you to contact our prefectural office. It is our hope that this database can be actively utilized as a tool to expand business opportunities.

Industry of Ehime Prefecture

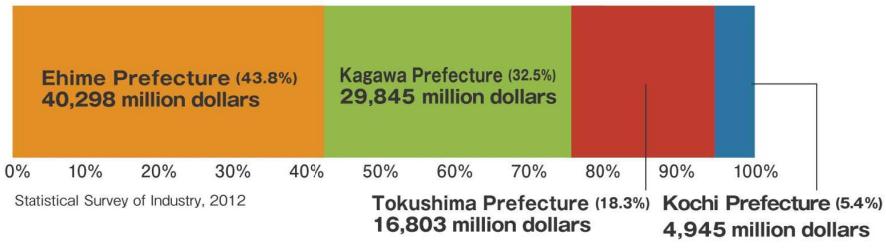
Ehime Prefecture has a population of approx. 1,431,000 (according to a 2010 national census), and gross prefectural product (nominal) accounts for approx. 51,000million dollars(2011), with an approx. 40,298million dollars (2012) total value for manufactured goods shipped.

The prefecture's industrial structure (based on production output) is, primary industry 2.0%, secondary industry 27.9%, and tertiary industry 70.1%.

In addition, the industry of nonferrous metals has the highest product shipment value(17.4%) and petroleum and coal(15.0%),paper/pulp(13.1%), and shipbuilding/other transport-related machinery(11.6%) follow.

Ehime is a unique industrial prefecture in that it accounts for 43.8% of the total shipment value of manufactured goods in Shikoku.

Component ratio of four prefectures in Shikoku

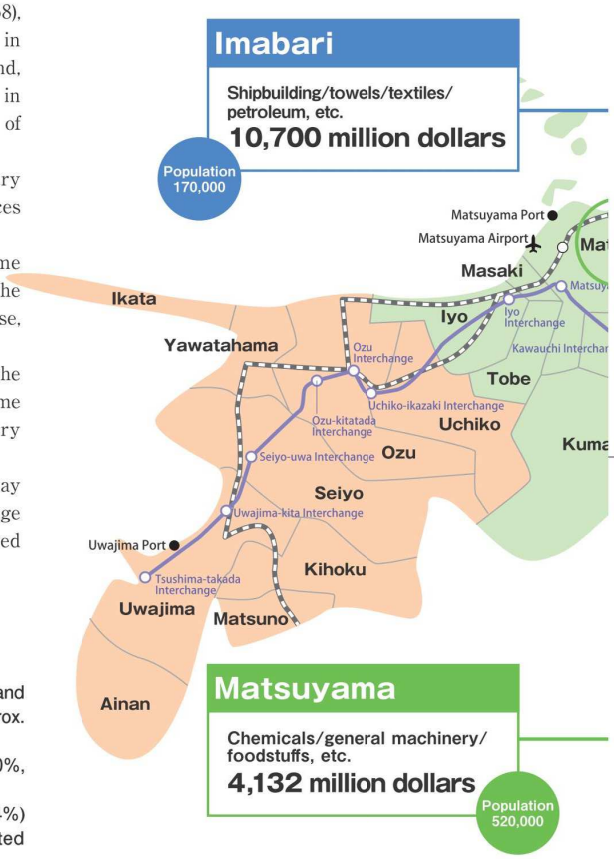


Statistical Survey of Industry, 2012

Population of each prefecture

Ehime about 1,430,000 Kagawa about 1,000,000 Tokushima about 790,000 Kochi about 770,000

Total Value of Manufa
for Major Cities in Ehi



No.1 in Japan!!

[Industrial products]
Main No.1 in Japan Products
(Statistical Survey of Industry, 2012)

- Towels
- Paper hygiene products
- Shugi goods,
  (mizuhiki paper strings, money gift envelopes, etc.)
- Paper for paper screen,
  paper for calligraphy
- Paper machine
  (machine to manufacture paper continuously)

Regional Concentrations of Industry

Toyo area Shikokuchuo / Niihama/ Saijo

Shikokuchuo City is a distinguished paper manufacturing center catering to everything from traditional mizuhiki paper to advanced state-of-the-art fields, and home to companies such as the Daio Paper Corporation, operating a large plant for paper and pulp. The city also boasts the greatest value for manufactured goods shipped in Japan for the paper manufacturing and processing industry. Along with papermakers, a large number of paper processing companies such as Unicharm Corporation and Lintec Corporation are located in Shikokuchuo, making for wide-ranging production capabilities covering any type of paper product aside from stamps and banknotes.

Following the opening of the Besshi copper mine in the Edo Period (1600–1868), Niihama City eventually became known as Sumitomo Group's "corporate castle town," home to Sumitomo Metal Mining Co., Ltd., Sumitomo Chemical Co., Ltd. and Sumitomo Heavy Industries, Ltd. The city's industrial area is a concentration of small and medium-sized industrial machine companies affiliated with Sumitomo that take advantage of the group's high-class technology, operating in nonferrous metals, chemicals and other such fields.

Saijo City has become one of the most active areas for industrial location. The cluster of major manufacturers' facilities located here includes Nisshin Steel Co., Ltd. Toyo Works, which is a development and manufacturing base for highly corrosion-resistant coated steel; The Saijo Factory of Renesas Electronics Corporation, which manufactures system LSI products and other products; The Saijo Factory of Kuraray Co., Ltd., a leading company in LCD polarizer films; the Asahi Breweries Co., Ltd. Shikoku Brewery; and others.

Toyo area Imabari area

The country's largest towel production area, accounting for more than 50% of the domestic share, and home to the Imabari towel brand. Also a large number of companies involved in clothing and textile companies are concentrated in this area. Furthermore, the area has been involved in shipping since ancient times thanks to its roots as an important marine transport hub: with shipbuilding companies such as Imabari Shipbuilding Co., Ltd. and Shin Kurushima Dockyard Co., Ltd., as well as Uzushio Electric Co., Ltd. which undertakes shipbuilding-related processing and assembly, the Imabari area has developed into one of Japan's leading shipbuilding industry regions, accounting for approx. 20% of new ships manufactured domestically. There is also a wide variety of other production operations in the region, including local industries making use of regional resources to manufacture building stone, roof tiles, lacquer ware and other products, as well as companies operating in lifestyle-related industries including major food flavoring maker Nihon Shokken Holdings Co., Ltd.

Chuyo area The Chuyo area centering on Matsuyama

Chuyo region has more than 40% of the prefectural population and many mainstay facilities of governments are located especially in Matsuyama, the capital of Ehime. There is also known as famous sightseeing spot including Dogo Hot Springs, Matsuyama Castle. Furthermore, the tertiary industries such as commerce, tourism and service industry are accumulated there.

Along with the Toyo Region, the Chuyo Region is a leading industrial zone of the prefecture. A number of top-class corporations, as well as medium and small-sized corporations with advanced technical capabilities that support them, can be found here: These include Toray's Industries, Inc.'s Ehime Plant, a supply base for carbon fibers used in aircraft and bicycles for sports chemical manufacturers such as Teijin Limited Matsuyama Plant, which produces high-strength aramid fibers; large-scale machine maker Iseki & Co., Ltd., a manufacturer of agricultural equipment; Miura Co., Ltd., a major producer of boilers that is actively expanding into environment-related fields; healthcare and medical device maker Panasonic Healthcare Co., Ltd.; processed foods companies Yamaki Co., Ltd. and Marutomo Co., Ltd., which produce dried bonito flakes and other products; and other companies, including a majority of the information service companies in the prefecture.

Nanyo area The Nanyo area centering on Yawatahama, Ozu, and Uwajima

This region, which centers mostly on primary-sector industry, is known not only as being one of the few citrus fruit production centers in Japan, but also for its aquaculture industry which provides abundant yellowtail, pearl and red sea bream: prefectural fish .

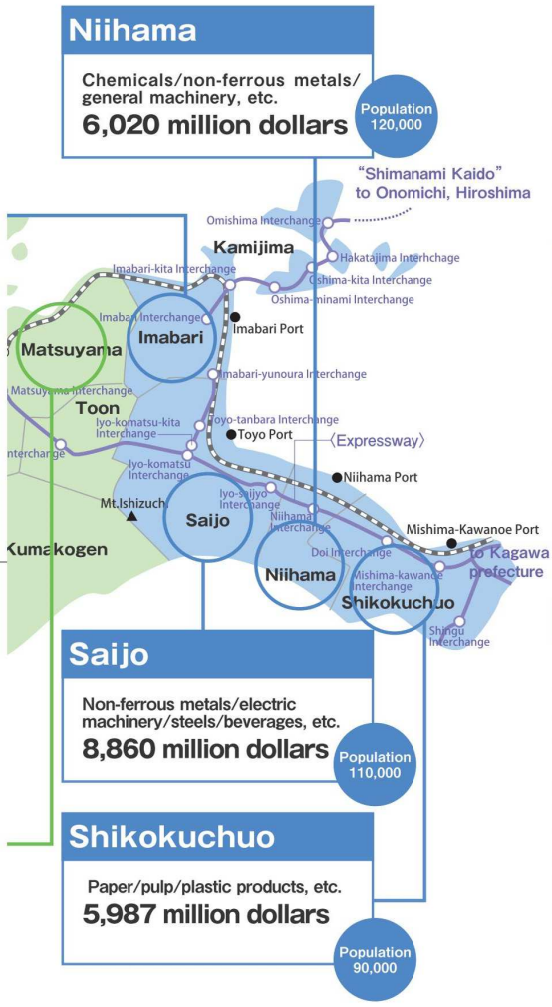
Yawatahama City area is home to fish paste products manufacturers since long time ago. In addition, a ham and sausages maker, Seinan Kaihatsu Co., Ltd., which developed the first fish sausages in Japan, is located. Also a meat patty production plant for major hamburger chain has recently begun its operations.

Ozu City is home to a number of companies with strong planning and development capabilities that are active in unique fields, including Senmi Ekisu Co., Ltd., a company that makes masterful use of biotechnology to produce natural flavor extracts, foods with specific health-preserving functions and other products; Marusan Industry Co., Ltd., a company that manufactures absorbent cotton products for medical use, cosmetic cotton pads and other sanitary materials and products; Aitec Corporation, the country's leading manufacturer of toothbrushes for business purpose in hotels.

In Uwajima City, there are a lot of Marine product processing companies. They take advantage of its rich aquatic resources, and the area is also home to Kaneko Co., Ltd., a party cracker manufacturer whose products boast the top market share in Japan.

ctured Goods Shipped me Prefecture

(Statistical Survey of Industry, 2012)



※At a rate of 100yen per dollar.

[Products of agriculture, forestry and fisheries]
Main No. 1 in Japan Products
(Statistics of agriculture, forestry and fisheries, 2011 to 2012)

No.1 in Japan for 38 years running!!

- Citrus
- Naked barley
- Cultured sea bream
- Pearls
- Kiwi fruits

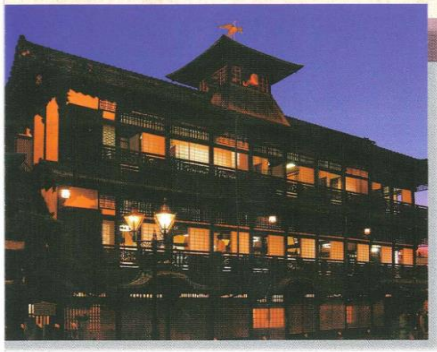
No.1 in Japan for 8 years running!

Mascot of Ehime Prefecture
Mican

10 Minute Lesson About Ehime

Ehime "mican"

The word "Ehime" can be interpreted to mean "beautiful women", and Ehime has a mild climate and beautiful natural surroundings to match its name. It is surrounded by the Seto Inland Sea, which is known as the Aegean Sea of Japan, a sacred mountain called Mt. Ishizuchi, the tallest peak in western Japan, history and culture that was fostered in a land full of beautiful nature that changes with the seasons, and a long tradition of warm hospitality.



道後

Dogo MAP E-4

Dogo Hot Springs are said to be the oldest hot springs in Japan, with approximately 3,000 years of history. Soak up that hot spring feeling at the Dogo Hot Spring Main Building, or try a free footbath. It's conveniently located in Matsuyama City.

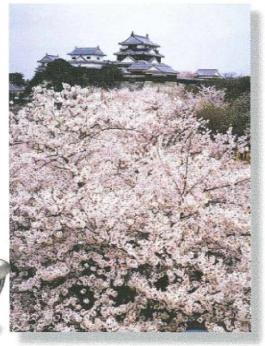
[Take note!]
This stately public bath, Dogo Hot Spring Main Building, is a three-storied wooden building built in 1894. It's a nationally designated important cultural property.

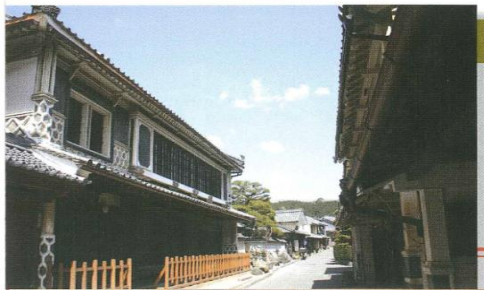
松山・砥部

Matsuyama Tobe MAP E-4

While Matsuyama is the largest city in Shikoku, it also retains its castle town charm. It is also known as a literary town. Make a side trip to the adjoining town of Tobe, home of Tobe Pottery.

[Take note!]
- A wonderful view from the Matsuyama Castle tower
- Tobe-yaki pottery is a nationally designated traditional craft



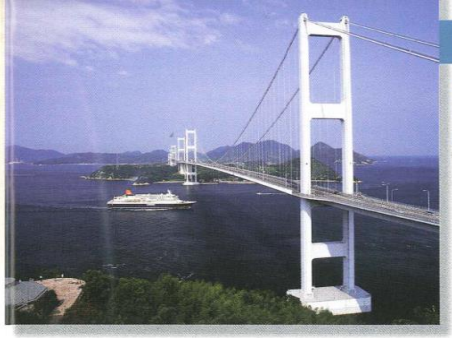


内子

Uchiko MAP D-6

From the 1730s, until the 1920s, Uchiko was a production center for Japan wax, and a foreign export. There are still traces of that period in the merchant and folk houses standing along a 600-m streetscape. Stroll along the historic street and feel as though you've slipped back in time.

[Take note!]
- Walk along the street in Yokaichi Gokoku
- Authentic kabuki theater, Uchiko-za, built in 1916

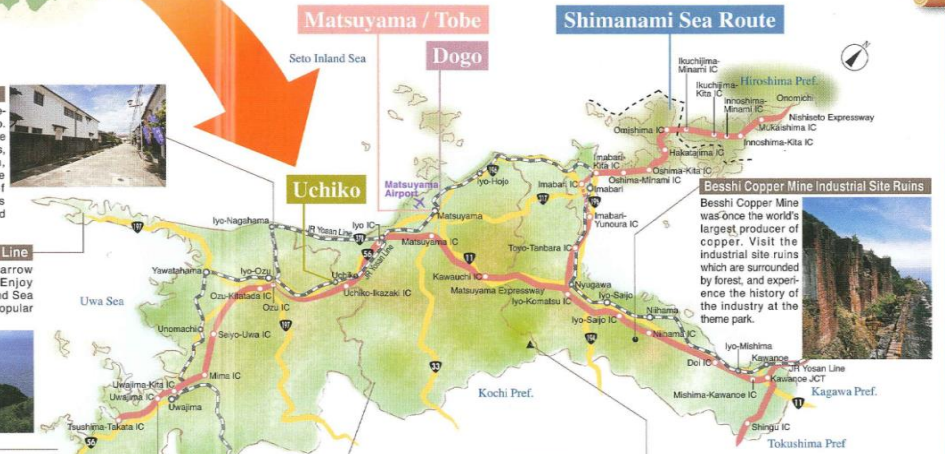


瀬戸内しまなみ海道

Setouchi Shimanami Sea Route MAP G-2

The Shimanami Sea Route connects Ehime and Hiroshima with a series of bridges which hop across six islands in the Seto Inland Sea. There are bicycle and pedestrian lanes on the bridges, and it's a good place to enjoy cycling and walking atop the sea. Feel the refreshing sea air while enjoying the scenery.

[Take note!]
- Thrilling cycling atop the sea
- Experience the fast tide of the Seto Inland Sea in a tourist boat

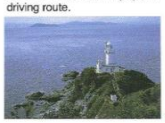


Ozu

This castle town is sometimes called Little Kyoto. Enjoy a walk through the traditional streetscapes, mountain villa garden, and Ozu Castle. The summer tradition of cormorant fishing is another recommended attraction.

Cape Sada/Melody Line

The most long and narrow peninsula in Japan. Enjoy views of the Seto Inland Sea and the Uwa Sea. A popular driving route.

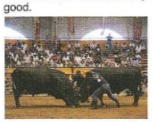


Uwa Sea Marine Park

See coral and tropical fish living in the clear seawater. Take a ride in an underwater observation boat or go diving.

Uwajima

This castle town is famous for its bullfighting and the exciting festivals. The local seafood cuisine is also very good.



Besshi Copper Mine Industrial Site Ruins

Besshi Copper Mine was once the world's largest producer of copper. Visit the industrial site ruins which are surrounded by forest, and experience the history of the industry at the theme park.

Shikoku Karst

This karst plateau is located on the border between Ehime and Kochi, 1,400 m above sea level. The wide expanse of nature and idyllic pastures will soothe your soul.

Mt. Ishizuchi

At 1,982 m, the tallest peak in western Japan. It is well-known as a sacred mountain. Go hiking in spring and summer, come to see the red leaves in autumn, and enjoy skiing in winter.

Tour the highlights of Ehime

2 days sample course

〈Day1〉
Visit historical spots in Uchiko, Matsuyama, and Dogo

START **JR Matsuyama Station**
↓ 25 min by JR train + 5 min by taxi
Yokaichi Gokoku Quarter Uchiko-za Theater
↓ 13 min walk + 25 min by JR train + appox. 10 min by streetcar + approx. 5 min walk
Matsuyama Castle
↓ 10 min by streetcar
Dogo Hot Springs

〈Day2〉
Actively experience Tobe and the Shimanami Sea Route

START **Matsuyama City**
↓ 40 min by bus
Tobe Pottery Traditional Industry Hall
↓ Walk along pottery paneled street 10 min walk
Porcelain Painting (Creative Pottery Making Center)
↓ 30 min by taxi + 35 min by JR train + 20 min by taxi
Shimanami Sea Route Cycling (Imabari Cycling Terminal "Sunrise Itoyama")
↓ Cycle along Kurushima Kaikyo Bridge 60 min (6 km)
Wild Current Ride ("Yoshiumi Ikiiki-kan")

When shall we go? What to see? Check the best season for a visit!

Early Spring
Shikoku Pilgrimage
This 1,200 km pilgrimage which involves visiting 88 temples associated with the Buddhist priest Kukai has 26 temples in Ehime.

Spring
Cherry blossoms
In early April, enjoy cherry blossoms around Matsuyama Castle, Dogo Park, and on the islands along the Shimanami Sea Route.

Summer
Uwajima Ushi-Oni Festival
This festival is held in Uwajima City from July 22 to 24. It features a parade for the Ushi-Oni (giant demon of bull).

Autumn
Niihama Drum Festival / Saijo Festival
These festivals are held in mid-October. The two adjacent towns bring about 200 floats out for less than a week.

Winter
Mandarin orange
Ehime is the country's largest producer of mandarin oranges. The orchards can be seen in the mountains and on the islands.

	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Average Temperature (℃)	6.3	7.6	9.9	14.2	19.2	23.0	26.9	28.5	25.1	19.6	13.4	8.9
Average Monthly Rainfall (mm)	53.5	80.1	108.4	113.9	119.1	178.6	256.1	63.6	110.4	83.2	79.3	69.6

Average monthly temperatures and rainfall for Matsuyama and major cities (averages taken from 2006 to 2010)

Industri Manufakturing di Ehime

Sejumlah besar perusahaan manufakturing berpusat di wilayah Toyo, Ehime

Bersama dengan wilayah Toyo merupakan daerah utama produksi serat karbon untuk pesawat, suplai bahan dasar dll.

No.1 di Jepang untuk produksi:
- **jeruk mandarin**
- **mutiara**
- **ikan kakap merah**

Note:
1 Yen=Rp 103.4
(29.12.2014)

No.1 in Japan Pusat industri galangan kapal
No.1 in Japan Produksi handuk terbaik

Kota Imabari
1,7 Triliun Yen (~Rp 176 Triliun)
170 ribu penduduk

Kota Matsuyama
413,2 Miliar Yen (~Rp 43 Triliun)
520 ribu penduduk

Kota awal terbentuknya perusahaan-perusahaan grup Sumitomo

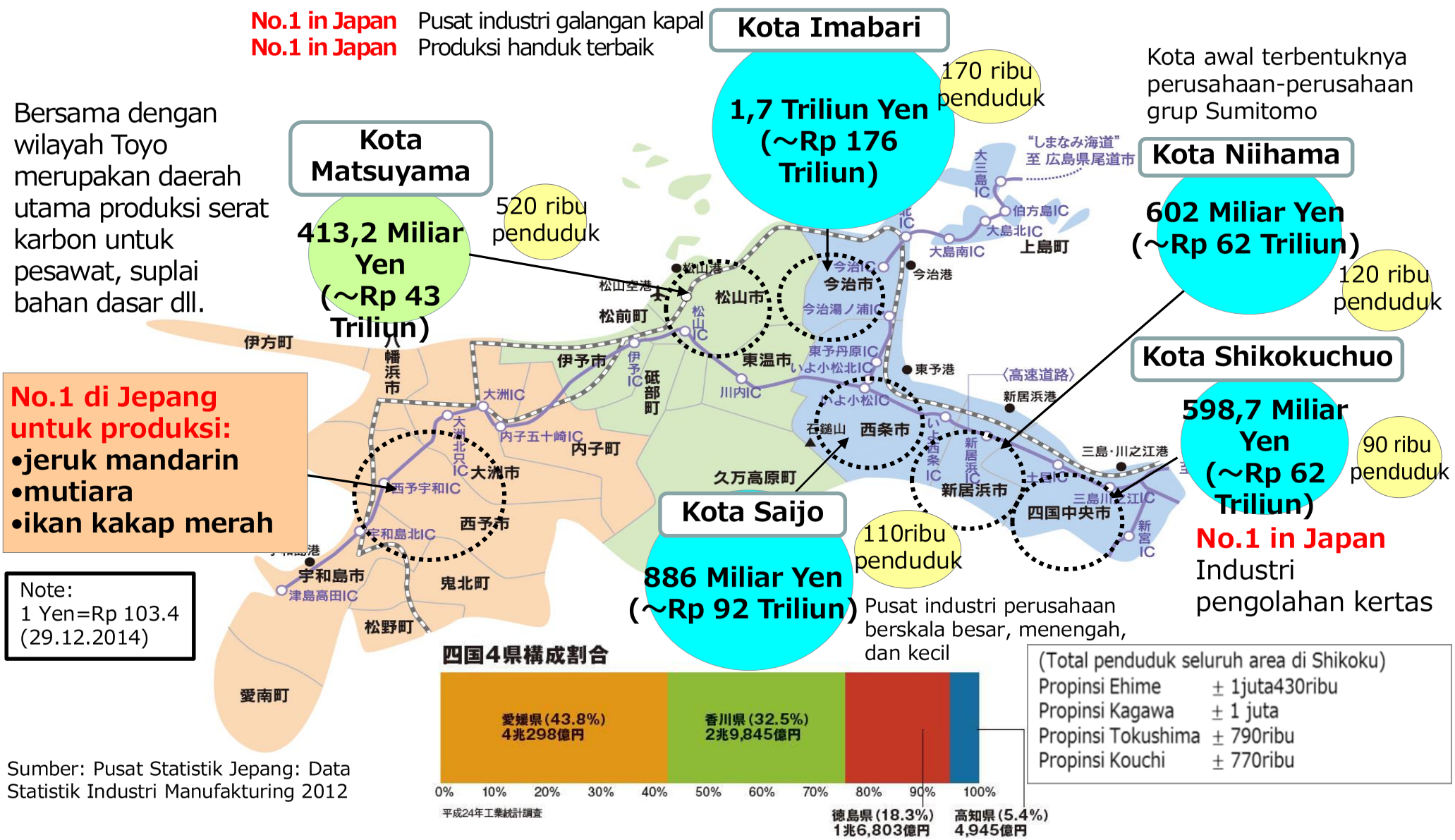
Kota Niihama
602 Miliar Yen (~Rp 62 Triliun)
120 ribu penduduk

Kota Shikokuchuo
598,7 Miliar Yen (~Rp 62 Triliun)
90 ribu penduduk

No.1 in Japan
Industri pengolahan kertas

Kota Saijo
886 Miliar Yen (~Rp 92 Triliun)
110ribu penduduk

Pusat industri perusahaan berskala besar, menengah, dan kecil



四国4県構成割合

(Total penduduk seluruh area di Shikoku)

Propinsi Ehime	± 1juta430ribu
Propinsi Kagawa	± 1 juta
Propinsi Tokushima	± 790ribu
Propinsi Kouchi	± 770ribu

Sumber: Pusat Statistik Jepang: Data Statistik Industri Manufakturing 2012

INDEX

1 **DAIO ENGINEERING CO., LTD.**

http://dec.dd5.jp/

2 **AIKEN KAKOKI K.K.**

http://www.aiken-h2o.com/en

3 **TAKENAKA WIRE CLOTH CO., LTD.**

http://www.takenaka-kanaami.co.jp

4 **TOP SYSTEM CO., LTD.**

http://www.topsystem.jp/english/

5 **HAGIO HIGH PRESSURE CONTAINERS CO., LTD.**
TOUWA ENGINEERING CO., LTD.

http://www.hagio.co.jp/
http://touwakogyo.com/

6 **MATSUYAMA KIGATA INC.**

http://www.matsuyamakigata.co.jp/

7 **SANYO BUSSAN CO., LTD.**

http://www.sanyo-bussan.jp/

8 **SHINKOU KOUKI CO., LTD. (MARUBUN SEISAKUSYO CO., LTD.)**

http://www.kubocom.co.jp/kouki
http://www.marubun-s.co.jp/

DAIO ENGINEERING CO., LTD.

Type of Industry	Engineering, electronic equipment, maintenance	Numbers of Employees	460
Address	Muramatsu-cho 930-2, Shikokuchuou-shi, Ehime Prefecture, Japan 799-0401		
Representative Title	Masato Onishi (Mr.) m-oonishi@daio-eng.co.jp +81 896 25 3959	Capital Stock (IDR)	6.78 Billion
Sales Amount (IDR)	147 Billion (2014)	Profit (IDR)	30.5 Billion (2013)
URL	http://dec.dd5.jp/		

Business Meeting Purpose

- Looking for JV with company involved in waste gathering and treatment
- Looking for joint research with Surabaya university or research institute for biowaste recycling technology.
- Find potential local customers in need of solutions for waste management
- Find distributor for cards counting equipment.

Target

- Printing companies (envelope), card companies, companies using gold notes, automated packaging machine (sweets, drug manufacturing companies)
- Waste collecting companies, companies having problems with waste, companies using waste as fuel, cargo companies, companies selling recycled products, companies using boilers (cigarette, palm oil), companies using RPF (paper, cement), plastic recycling company, companies having side products (residue, fruit shell), companies need granulator, companies/universities interested in energy research

Company Business Line and Marketing Point

- Original technology developed together with a European company for renewable energy technology and other environment friendly solutions.
- Japan No.1 light sensor technology.
- Customized solutions for complete solutions of waste management and power production.

Language: Japanese, English

Main Products

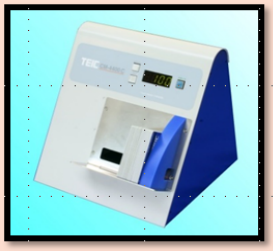
1	Waste separation machine for plastics or metals
2	Whole systems environmentally friendly for energy (solar, biomass), waste recycling, automation robots, water/air purification designed in accordance with the needs of each customer and based on in-home developed technology.
3	Contactless cards counting machine up to 10 times faster and more accurate than usual apparatus.

Pictures of Products

Waste separation machine

Pellets

Card Counting Machine



DAIO ENGINEERING CO., LTD.

Jenis Industri	Rekayasa teknologi, peralatan elektronik, pemeliharaan mesin	Jumlah Karyawan	460
Alamat	Muramatsu-cho 930-2, Shikokuchuou-shi, Prefektur Ehime, Jepang 799-0401		
Perwakilan	Masato Onishi (Mr.) m-oonishi@daio-eng.co.jp +81 896 25 3959	Modal Saham (IDR)	6,78 Miliar
Angka Penjualan (IDR)	147 Miliar (2014)	Laba (IDR)	30,5 Miliar (2013)
URL	http://dec.dd5.jp/		

Hasil yang Diharapkan

- JV dengan perusahaan yang bergerak di bidang pengumpulan dan penanganan sampah
- Kerjasama riset dengan universitas di Surabaya atau lembaga penelitian untuk teknologi daur ulang sampah bio
- Mendapatkan pelanggan lokal yang membutuhkan solusi penanganan sampah
- Menemukan distributor untuk mesin penghitung kartu

Target Perusahaan

- Perusahaan percetakan (amplop), perusahaan kartu, perusahaan yang menggunakan kertas emas, mesin pembungkus otomatis (permen, perusahaan produksi obat)
- Perusahaan pengumpul sampah, perusahaan yang memiliki masalah dengan sampah, perusahaan yang menggunakan sampah sebagai bahan bakar, perusahaan kargo, perusahaan yang menjual produk daur ulang, perusahaan yang menggunakan boiler (rokok, minyak kelapa sawit), perusahaan yang menggunakan RPF (kertas, semen), perusahaan daur-ulang plastik, perusahaan yang memiliki produk sampingan (residu, cangkang buah), perusahaan yang membutuhkan granulator, perusahaan/universitas yang tertarik dengan riset di bidang energi

Kelebihan Kami

- Teknologi orisinil yang dikembangkan bersama dengan perusahaan Eropa untuk teknologi energi terbarukan dan solusi-solusi ramah lingkungan yang lain
- Teknologi sensor cahaya No.1 di Jepang
- Teknologi yang disesuaikan dan dirancang khusus untuk solusi lengkap penanganan sampah dan produksi energi

Komunikasi: Bahasa Jepang, Inggris

Produk Utama

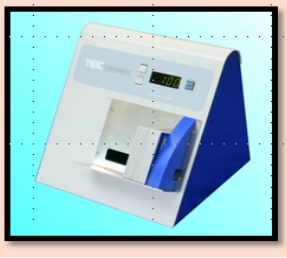
1	Mesin pemisah sampah plastik dan logam
2	Sistem keseluruhan yang ramah energi untuk energi (solar, biomasa), daur ulang sampah, robot otomatisasi, pemurnian air/udara yang didesain sesuai dengan kebutuhan masing-masing pelanggan dan didasarkan pada teknologi yang dikembangkan sendiri
3	Mesin penghitung kartu tanpa kontak yang 10 kali lebih cepat dan lebih akurat dibandingkan mesin biasa

Gambar Produk

Mesin pemisahan sampah

Hasil pengolahan - pelet

Mesin penghitung kartu



2

AIKEN KAKOKI K.K.

Type of Industry	Manufacture	Numbers of Employees	11
Address	Komura-machi, Matsuyama-shi 353-6, Prefektur Ehime, Japan 791-1125		
Representative Title	Yoshihiro Iwata (Mr.) iwata@aiken-h2o.com +81 89 963 4611	Capital	
Sales Amount (IDR)	47.46 Billion (2013)	Profit (IDR)	1.13 Billion (2013)
URL	http://www.aiken-h2o.com/en		
Business Meeting Purpose	• Find business opportunities in Indonesia • Find selling agent in Indonesia • Find local partners for the construction aspect of their project		

Target	• Manufacturing & trading companies of blowers, evaporators
	• Construction companies
	• Potential customers:
	  • Orange, syrup, beer, food & beverage, fermentation & brewing, pharmaceutical, chemical, textile, refining, dyeing, oil, pulp & paper, natural rubber, bioethanol factories,…
	  • Government agencies (agriculture,..)		

Company Business Line and Marketing Point	• Water treatment system based on a technology developed in-house, especially interesting in areas with high electricity cost as it requires low electricity • Low cost solution with fast service		
Language	Japanese, English-via email (limited use)		

Main Products

1	Low-energy water purification system

Pictures of Products

High-performance solid-liquid separator – Pump -- Blower

AIKEN KAKOKI K.K.

Jenis Industri	Manufaktur	Jumlah Karyawan	11
Alamat	Komura-machi, Matsuyama-shi 353-6, Prefektur Ehime, Jepang 791-1125		
Perwakilan	Yoshihiro Iwata (Mr.) iwata@aiken-h2o.com +81 89 963 4611	Modal Saham	
Angka Penjualan (IDR)	47,46 Miliar (2013)	Laba (IDR)	1,13 Miliar (2013)
URL	http://www.aiken-h2o.com/en		
Hasil yang Diharapkan	• Menemukan kesempatan bisnis di Indonesia • Menemukan agen penjualan di Indonesia • Menemukan partner lokal untuk pekerjaan konstruksi		

Target Perusahaan	• Perusahaan manufakturing and trading untuk blower dan evaporator
	• Perusahaan konstruksi
	• Perusahaan yang berpotensi menjadi pelanggan:
	  • Jeruk, sirup, bir, makanan & minuman, fermentasi dan pembuatan bir, industri farmasi, industri bahan kimia, tekstil, industri pengilangan, industri pencelupan warna, minyak, kertas & bubur kertas, karet alami, pabrik bio-etanol
	  • Lembaga pemerintahan (agrikultur dll.)		

Kelebihan Kami	• Sistem pengolahan air berdasarkan teknologi yang dikembangkan sendiri. Teknologi ini memiliki daya tarik yang tinggi terutama di daerah dengan biaya listrik yang tinggi karena memberikan solusi dengan penggunaan listrik yang rendah • Solusi yang cepat dengan biaya yang ringan		
Komunikasi	Bahasa Jepang, Inggris-via email (terbatas)		

Produk Utama

1	Sistem purifikasi air yang membutuhkan energi yang rendah

Gambar Produk

High-performance solid-liquid separator – Pump -- Blower

TAKENAKA WIRE CLOTH CO., LTD.

Type of Industry	Manufacture	Numbers of Employees	26
Address	Kuou kou 281 Oonishi-Chou, Imabari-shi, Ehime Prefecture Japan		
Representative Title	Kenzo Takenaka (Mr.) kenzo@takenaka-kanaami.co.jp +81 898 41 4547	Capital Stock (IDR)	1.356 Billion
Sales Amount (IDR)	45.2 Billion	Profit	10-12%
ISO Certification/ Others	ISO Certification taken		
URL	http://www.takenaka-kanaami.co.jp/		
Business Meeting Purpose	Looking for market opportunities in Indonesia		
Target	- Chemical plant, engineering, food industry (industrial application user) - Local tool and spare part trading companies - Local product distributor (mesh wire manufacturing company)		
Company Business Line and Marketing Point	- High precision wire mesh manufacturing industry - Capability of manufacturing product from various material and specifications, including titanium and molybdenum - Capability of handling even a big factory		
Language	Japanese		

Main Products

1	Wire cloth (wire mesh) for industrial application
2	Mesh frame for food and powder-type (sugar, wheat etc.) application
3	Basket and tray (wedge wire mesh) for industrial application (heat resistant and strong intensity product)

Pictures of Products

Heat resistant basket

Wedge mesh screen

TAKENAKA WIRE CLOTH CO., LTD.

Jenis Industri	Manufaktur	Jumlah Karyawan	26
Alamat	Kuou kou 281 Oonishi-Chou, Imabari-shi, Prefektur Ehime Jepang		
Perwakilan	Kenzo Takenaka (Mr.) kenzo@takenaka-kanaami.co.jp +81 898 41 4547	Modal Saham (IDR)	1,356 Miliar
Angka Penjualan (IDR)	45,2 Miliar	Laba	10-12%
Sertifikasi ISO/ Lainnya	Memperoleh Sertifikat ISO		
URL	http://www.takenaka-kanaami.co.jp/		
Hasil yang Diharapkan	Mencari pangsa pasar di Indonesia		
Target Perusahaan	- Pabrik bahan kimia, rekayasa teknologi, industri makanan (para pelaku industri) - Perusahaan trading lokal untuk peralatan dan suku-cadang - Distributor produk lokal (perusahaan manufaktur jaring kawat baja las)		
Kelebihan Kami	- Industri manufaktur jaring kawat baja las dengan tingkat akurasi yang tinggi - Keahlian untuk membuat produk dari berbagai material dan dengan berbagai spesifikasi, termasuk titanium dan molibdenum - Memiliki kapasitas untuk menangani sampai dengan pabrik berskala besar		
Komunikasi	Bahasa Jepang		

Produk Utama

1	Jaring kawat baja las untuk penggunaan dalam industri
2	Kerangka jaring kawat baja las untuk penggunaan dalam industri makanan dan industry produk berbentuk bubuk (gula, terigu dll)
3	Keranjang dan baki untuk penggunaan dalam industri (produk yang tahan panas dan intensitas yang kuat)

Gambar Produk

Keranjang tahan panas

Layar jaring kawat baja

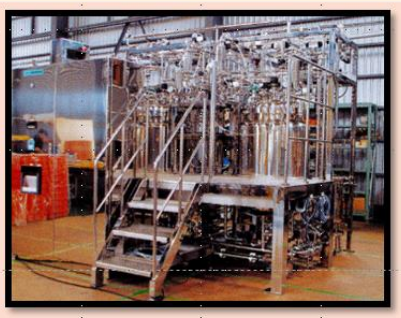
4 TOP SYSTEM CO., LTD.

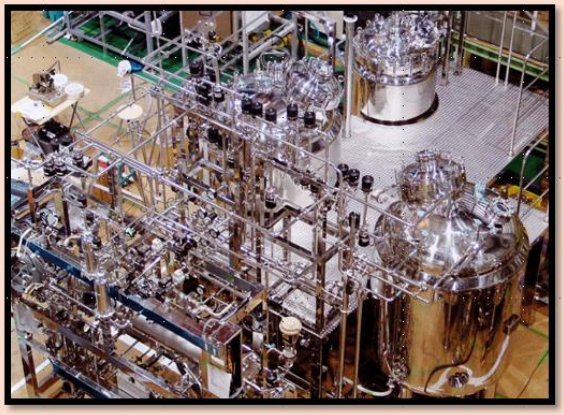
Type of Industry	Sales and manufacture	Numbers of Employees	40
Address	3-60, Hiuchi Saijo-City, Prefektur Ehime, Japan 793-0003		
Representative	Tatsuo Mori, (Mr.) ta2o.mori@nifty.com +81 897 52 1910	Capital Stock (IDR)	2.7 Billion
Sales Amount (IDR)	113 Billion (2013)	Profit	5% (2013)
ISO Certification/ Others			
URL	http://www.topsystem.jp/english/		
Business Meeting Purpose	• To find local suppliers • To find potential customers		
Target	• Electric control panel (hard and soft) manufacturing company • Stainless steel supplier		
Company Business Line and Marketing Point	• Guarantee a production under completely aseptic condition • High level of automation		
Language	Japanese, English, Indonesian, Chinese		

Main Products

1	**Design and manufacture of pharmaceutical production facilities and other industrial plants**

Pictures of Products





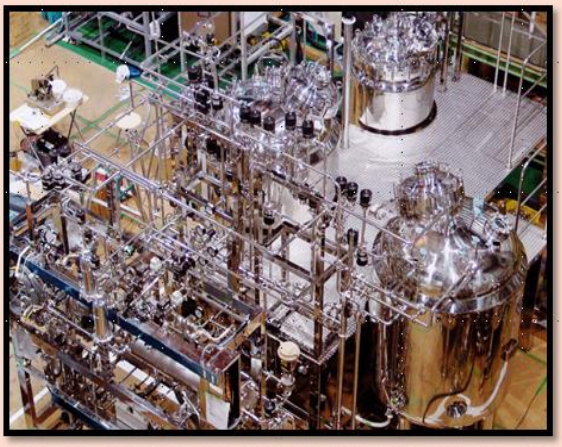
TOP SYSTEM CO., LTD.

Jenis Industri	Manufaktur dan penjualan	Jumlah Karyawan	40
Alamat	3-60, Hiuchi Saijo-City, Prefektur Ehime, Jepang 793-0003		
Perwakilan	Tatsuo Mori, (Mr.) ta2o.mori@nifty.com +81 897 52 1910	Modal Saham (IDR)	2,7 Miliar
Angka Penjualan (IDR)	113 Miliar (2013)	Laba	5% (2013)
Sertifikasi ISO/ Lainnya			
URL	http://www.topsystem.jp/english/		
Hasil yang Diharapkan	• Untuk menemukan pemasok lokal • Untuk menemukan pelanggan yang potensial		
Target Perusahaan	• Perusahaan pembuat panel kontrol elektrik (Electric control panel-perangkat keras dan lunak) • Pemasok besi baja		
Kelebihan Kami	• Penjaminan proses produksi yang dilakukan dalam kondisi yang benar-benar steril • Automatisasi tingkat tinggi		
Komunikasi	Bahasa Jepang, Inggris, Indonesia, Cina		

Produk Utama

1	**Manufaktur dan desain fasilitas untuk produksi farmasi dan pabrik-pabrik industri lain**

Gambar Produk



HAGIO HIGH PRESSURE CONTAINERS CO.,LTD.
TOWA ENGINEERING CO., LTD.

Type of Industry	Sales and manufacture	Numbers of Employees	Hagio: 50 Touwa: 30
Address	Hagio: Niihama-shi, Takihama 3-5-50, Prefektur Ehime, Japan 792-0893 Touwa: Niihama-shi, Nishihara 2-7-38, Prefektur Ehime, Japan 792-0011		
Representative Title	Hironori Hagio (Mr.) h-hagio@hagio.co.jp +81 897 46 3111 Keisuke Jinno (Mr.) jinno-k@touwakk.jp +81 897 33 8306	Capital Stock (IDR)	
Sales Amount (IDR)	Hagio: 113 Billion Touwa: 56.5 Billion (2013)	Profit	**Hagio: 2%** **Touwa: 3%** **(2013)**
ISO Certification/ Others			
URL	http://www.hagio.co.jp/ http://touwakogyo.com/		
Business Meeting Purpose	• Find a local distributor and/or local customers		
Target	• Companies in the ship manufacture, thermal power plant, cement, coal industries etc. using conveyors in harsh conditions. • Engineering companies supplying users of conveyors		
Company Business Line and Marketing Point	• Towa is a manufacturer of flange and pipe-joint for shipment manufacturing industry • Hagio is a manufacturer of gas containers (mainly LPG) • These two companies put their respective skills together to manufacture a roller for conveyors with a totally new design.		
Language	Japanese, English		

Main Products

1 Roller for industrial conveyors with a completely new design allowing it to be resistant even when working in harsh environments or for heavy loads. Totally hermetic design, patented worldwide.

Pictures of Products

Roller

HAGIO HIGH PRESSURE CONTAINERS CO.,LTD.
TOWA ENGINEERING CO., LTD.

Jenis Industri	Manufaktur dan penjualan	Jumlah Karyawan	Hagio: 50 Touwa: 30
Alamat	Hagio: Niihama-shi, Takihama 3-5-50, Prefektur Ehime, Jepang 792-0893 Touwa: Niihama-shi, Nishihara 2-7-38, Prefektur Ehime, Jepang 792-0011		
Perwakilan	Hironori Hagio (Mr.) h-hagio@hagio.co.jp +81 897 46 3111 Keisuke Jinno (Mr.) jinno-k@touwakk.jp +81 897 33 8306	Modal Saham (IDR)	
Angka Penjualan (IDR)	Hagio: 113 Miliar Touwa: 56,5 Miliar (2013)	Laba	**Hagio: 2%** **Touwa: 3%** **(2013)**
Sertifikasi ISO/ Lainnya			
URL	http://www.hagio.co.jp/ http://touwakogyo.com/		
Hasil yang Diharapkan	• Mendapatkan distributor dan/atau pelanggan lokal		
Target Perusahaan	• Perusahaan di bidang manufaktur kapal, pembangkit listrik tenaga panas, semen, batubara, dll yang menggunakan konveyor dalam kondisi yang ekstrim • Perusahaan rekayasa teknologi yang memasok kepada pengguna konveyor		
Kelebihan Kami	• Towa merupakan perusahaan manufaktur flens dan sambungan pipa untuk industri perkapalan • Hagio merupakan perusahaan manufaktur tabung gas (terutama elpiji-LPG) • Kedua perusahaan ini menggabungkan keahlian mereka untuk membuat roller konveyor dengan desain yang benar-benar baru		
Komunikasi	Bahasa Jepang, Inggris		

Produk Utama

1 Roller untuk konveyor dalam industry dengan desain yang benar-benar baru dan berbeda yang memberikan daya tahan yang luar biasa bahkan dalam kondisi yang ekstrim atau dengan beban yang berat. Desain yang kedap air secara total, dengan paten tingkat dunia.

Gambar Produk

Roller

6 MATSUYAMA KIGATA INC.

Type of Industry	Manufacture	Numbers of Employees	162
Address	Horie-chou, Matsuyama-shi 163, Prefektur Ehime, Japan 799-2651		
Representative Title	Kenji Nonaka (Mr.) k-nonaka@matsuyamakigata.co.jp +81 89 978 1622	Capital Stock (IDR)	1.13 Billion
Sales Amount (IDR)	Not disclosed	Profit (IDR)	
URL	http://www.matsuyamakigata.co.jp/		
Business Meeting Purpose	Collecting information for prospective cooperation in the future with Indonesian companies		
Target	• Distributors of tools and material • Trading companies • Companies doing maintenance for machines (machining center, universal milling, NC lathe, 3D measuring instrument) • Local companies doing plating, casting, or machining		
Company Business Line and Marketing Point	• Metal part manufacturer • Main supplier for agriculture machinery work and automotive industry • Supplier of Iseki & Co., Ltd. (major Japanese agriculture machinery manufacturer) • Possibility to purchase in small amount • Can handle a wide range of parts		
Language	Japanese, Indonesian (plan to recruit Indonesian staff)		

Main Products

1	Parts for agriculture machines
2	Parts for the automotive industry

Pictures of Products

Spare-parts for engine

Transmissions

MATSUYAMA KIGATA INC.

Jenis Industri	Manufaktur	Jumlah Karyawan	162
Alamat	Horie-chou, Matsuyama-shi 163, Prefektur Ehime, Jepang 799-2651		
Perwakilan	Kenji Nonaka (Mr.) k-nonaka@matsuyamakigata.co.jp +81 89 978 1622	Modal Saham (IDR)	1,13 Miliar
Angka Penjualan (IDR)	Tidak dipublikasikan	Laba (IDR)	
URL	http://www.matsuyamakigata.co.jp/		
Hasil yang Diharapkan	Memperoleh informasi untuk kerjasama yang prospektif di masa depan dengan perusahaan Indonesia		
Target Perusahaan	• Perusahaan distributor material dan peralatan mesin • Perusahaan trading • Perusahaan yang melakukan pemeliharaan untuk mesin (pusat permesinan, penggilingan universal, mesin bubut NC, alat pengukuran 3D) • Perusahaan lokal yang bergerak di bidang plating (pelapisan), casting (pengecoran) atau permesinan		
Kelebihan Kami	• Manufaktur bagian-bagian logam • Pemasok utama untuk pengerjaan mesin agrikultur dan industri otomotif • Pemasok untuk Iseki & Co., Ltd. (manufaktur mesin agrikultur besar di Jepang) • Pelayanan pembelian dalam jumlah kecil • Memiliki keahlian dalam berbagai jenis bagian-bagian mesin		
Komunikasi	Bahasa Jepang, Indonesia (berencana merekrut staff Indonesia)		

Produk Utama

1	Bagian-bagian mesin agrikultur
2	Bagian-bagian mesin industri otomotif

Gambar Produk

Suku cadang mesin

Transmisi

SANYO BUSSAN CO., LTD.

Type of Industry	Manufacture and Dealer	Numbers of Employees	97
Address	176-1, Kitakuroda, Masaki-Cho, Iyo-Gun, Ehime-Ken, 791-3102, Japan		
Representative Title	Takeuchi Eiji (Mr.) sanyou34@sanyo-bussan.jp +81 89 961 6668	Capital Stock (IDR)	1.050 Billion
Sales Amount (IDR)	160 Billion	Profit	
ISO Certification/ Others			
URL	http://www.sanyo-bussan.jp/en/index.html		
Business Meeting Purpose	• Develop new sales channels		
Target	• Hotels, condominiums and golf resorts related companies • Other potential customers		
Company Business Line and Marketing Point	• Products with original and sophisticated designs manufactured with high technology. • Dealer for world famous cosmetic brands. • Guaranteed quality for each product. • Producing 'Kajirushi Razor', the 'Made-in-Japan' high quality razor already famous worldwide. • Produces around 60,000,000 tooth brushes for hotels per year.		
Language	Japanese, English		

Main Products

1	Amenities and equipment for hotels
2	Cosmetics

Pictures of Products

Hotel Equipment and Amenities

Cosmetic Brands

SANYO BUSSAN CO., LTD.

Jenis Industri	Manufaktur dan Dealer	Jumlah Karyawan	26
Alamat	176-1, Kitakuroda, Masaki-Cho, Iyo-Gun, Prefektur Ehime, 791-3102, Jepang		
Perwakilan	Takeuchi Eiji (Mr.) sanyou34@sanyo-bussan.jp +81 89 961 6668	Modal Saham (IDR)	1,050 Miliar
Angka Penjualan (IDR)		Laba	
Sertifikasi ISO/ Lainnya			
URL	http://www.sanyo-bussan.jp/en/index.html		
Hasil yang Diharapkan	• Memperluas market dan mengembangkan koneksi untuk penjualan produk		
Target Perusahaan	• Perusahaan yang bergerak di bidang perhotelan, kondominium dan golf resort • Perusahaan lain yang berpotensi menjadi pelanggan		
Kelebihan Kami	• Produk yang orisinil dan desain terbaru yang dibuat dengan teknologi tinggi • Kosmetik bermerk terkenal di dunia • Kualitas terjamin untuk tiap produk • Memproduksi 'Kajirushi Razor', 'Made-in-Japan' pisau cukur berkualitas tinggi yang sudah terkenal di dunia • Memproduksi sekitar 60,000,000 sikat gigi untuk hotel setiap tahunnya		
Komunikasi	Bahasa Jepang, Inggris		

Produk Utama

1	Perlengkapan hotel dan kebutuhan sehari-hari (sikat gigi, pisau cukur dll.)
2	Kosmetik

Gambar Produk

Perlengkapan hotel dan kebutuhan sehari-hari

Merek-merek kosmetik

8

SHINKOU KOUKI CO. LTD. (MARUBUN SEISAKUSYO CO. LTD.)

Type of Industry	Manufacture	Numbers of Employees	Shinkou: 13
Address	Shinkou Kouki: Kitagawara 1227-1, Iyo-gun, Matsumae-chou, Ehime Prefecture Japan Marubun: Hagioka 5-8-23, Naka-ku, Hamamatsu-chou, Shizuoka Prefecture Japan		
Representative Title	Kazuaki Fukuda (Mr.) fukuda@kubocom.co.jp +81 89 985 2360 Takafumi Matsui (Mr.) taka@marubun-s.co.jp +81 53 471 9197	Capital Stock (IDR)	1.13 Billion
Sales Amount (IDR)	Shinkou: 79.1 Billion (2013) Marubun: 28.25 Billion Billion (2014) — prediction	Profit (IDR)	Shinkou: 9.04 Billion (2013) Marubun: 2.26 Billion (2014) — prediction
URL	http://www.kubocom.co.jp/kouki/index.shtml http://www.marubun-s.co.jp/		
Business Meeting Purpose	Looking for product distributor in Indonesia		
Target	Potential users of pellet and boiler in Indonesia		
Company Business Line and Marketing Point	• Biomass pellet and boiler manufacturing companies • User-friendly and high durability boiler • Capability of producing pellet from wide range of resources type • Applicable even for small industries • First boiler in Japan which can sterilize the wood based pellet		
Language	Japanese, English (Marubun)		

Main Products

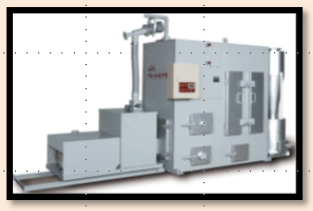
1	Biomass pellet maker
2	Boiler

Pictures of Products

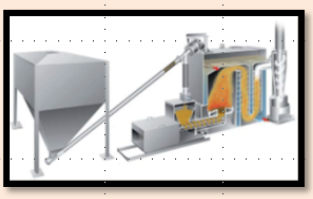
Biomass pellets

Pellet stove

Boiler



Pellet boiling process image



SHINKOU KOUKI CO., LTD. (MARUBUN SEISAKUSYO CO. LTD.,)

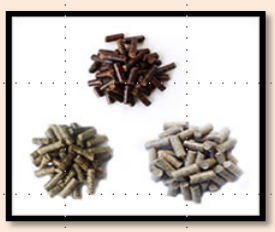
Jenis Industri	Manufaktur	Jumlah Karyawan	Shinkou: 13
Alamat	Shinkou Kouki: Kitagawara 1227-1, Iyo-gun, Matsumae-chou, Prefektur Ehime Jepang Marubun: Hagioka 5-8-23, Naka-ku, Hamamatsu-chou, Prefektur Shizuoka Jepang		
Perwakilan	Kazuaki Fukuda (Mr.) fukuda@kubocom.co.jp +81 89 985 2360 Takafumi Matsui (Mr.) taka@marubun-s.co.jp +81 53 471 9197	Modal Saham (IDR)	1,13 Miliar
Angka Penjualan (IDR)	Shinkou: 79,1 Miliar (2013) Marubun: 28,25 Miliar Miliar (2014) — perkiraan	Laba (IDR)	Shinkou: 9,04 Miliar (2013) Marubun: 2,26 Miliar (2014) — perkiraan
URL	http://www.kubocom.co.jp/kouki/index.shtml http://www.marubun-s.co.jp/		
Hasil yang Diharapkan	Mencari perusahaan distributor produk di Indonesia		
Target Perusahaan	Pengguna pellet dan boiler yang potensial di Indonesia		
Kelebihan Kami	• Perusahaan manufaktur pellet biomasa dan boiler dengan daya tahan yang tinggi dan mudah digunakan • Pelet dapat diproduksi dari berbagai tipe bahan dan material • Dapat diaplikasikan bahkan dalam industri skala kecil • Boiler pertama di Jepang yang dapat mensterilisasi pellet yang berbahan dasar kayu		
Komunikasi	Bahasa Jepang, Inggris (untuk Marubun)		

Produk Utama

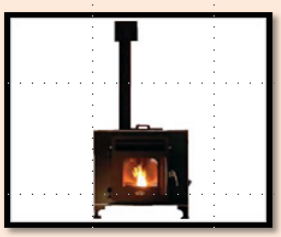
1	Mesin pembuat pelet biomasa
2	Boiler

Gambar Produk

Pelet biomasa

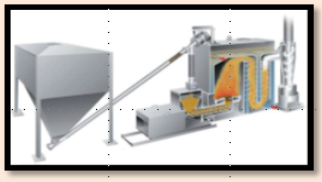


Kompor biomasa



Boiler

Ilustrasi pembakaran pelet



MEMO

愛媛ものづくり企業「スゴ技」データベース

えひめが誇るスゴ技 158選

Ehimes Amazing Techniques

Database of Ehime 'Sugowaza' manufacturing companies

INQUIRIES

[Support Desk for Corporate Activities in Ehime]

✓ **Inquiries about "Sugowaza" Database and Registered Companies**

New Field Development Section, Industry Creation Division, Economy and Labor Department, Ehime Prefecture

4-4-2 Ichiban-cho, Matsuyama City, Ehime Prefecture JAPAN 790-8570
Phone: +81 89 912 2473 Fax: +81 89 912 2469
Email: sangyososyutsu@pref.ehime.jp

[Mican]
Mascot of Ehime Prefecture

NO.1 IN JAPAN!!

One-stop link for the compiled updated information of 158 companies with leading-edge technologies and sophisticated techniques located in Ehime, Japan.

http://www.sugowaza-ehime.com/

sugowaza-ehime